#### Explaining Oil Prices Through History Based on "The Three Epochs of Oil" (Dvir and Rogoff)

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- The crude oil price time series goes back to 1861.
- Stark differences in the behavior of the series across periods:
  - 1861-1877: extremely high volatility, prices very persistent and generally high
  - 1877-1972: much less volatile, prices not persistent and generally lower
  - 1972-present: again high volatility, very persistent and generally higher prices
- Change-points are estimates, moderately precise
- But evidence of change in the series very strong



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- Periods of intense industrialization:
  - U.S. in late 19th century (eight-fold growth of industrial output 1860 1900)
  - East Asia in late 20th century (21- fold growth of industrial output in China alone 1970 2000)
- Share of world industrial output in both cases increases significantly
- Industrialization intensive in natural resources, partly due to rising GDP per capita ⇒ oil market should respond

#### Demand Side Not Enough

- Rapid industrialization extends beyond our estimated change-points
- Very large shocks in the middle period (two world wars, post-war growth in U.S. and Western Europe, periodic Middle East crises)
- Our argument: estimated change-points signify breaks in market structure
  - Around 1878: move from transport by rail oligopoly to a long-range pipeline distribution system owned by refiners
  - Around 1972: U.S oil production operates at 100% capacity, all excess capacity is in OPEC hands
- Before 1878 and after 1972: combination of uncertain demand with controlled access to spare capacity

# Why Do We Observe Concurrence of High Persistence and High Volatility?

- We write a theoretical model of the oil market:
  - Extension of canonical commodity storage model à la Deaton and Laroque (1992, 1996)
  - We introduce growth dynamics into the canonical model
  - Model accommodate both stationary and non-stationary stochastic processes
- Important assumptions:
  - Supply of oil increases with technology development
  - Cost of storage is positive and fixed

#### Determination of Storage

• Storage X<sub>t</sub> and equilibrium price P<sub>t</sub> are determined together in equilibrium:

$$X_t \geq 0 \Leftrightarrow P_t = \beta E_t [P_{t+1}] - C$$

where  $\beta = 1/(1+r)$  is the discount factor, r > 0 is the exogenously given interest rate, and C > 0 denotes per barrel cost of storage.

- Equilibrium price  $P_t$  must be such that there is no incentive to increase or decrease  $X_t$ .
- Alternatively, there could be a stockout:

$$X_t = 0 \Leftrightarrow P_t > \beta E_t[P_{t+1}] - C$$

In a stockout the storage non-negativity constraint is binding.

#### Rational Expectations Equilibrium



- Shock's effects on storage operate in both directions:
  - On the one hand:  $P\uparrow \Longrightarrow X\downarrow$
  - On the other hand, due to the shock's persistence:  $E[Y] \uparrow \implies E[P] \uparrow \implies X \uparrow$
  - Former effect must dominate: in a stationary process  $Y > E[Y] \implies P > E[P]$  (backwardation)
- Therefore storage drops: classic "leaning against the wind"
- As in canonical model, storage cannot increase price volatility

## Simulating A Positive Demand Shock when Income Is Non-Stationary

- Shock's effects on storage again operate in both directions:
  - On the one hand:  $P\uparrow \Longrightarrow X\downarrow$
  - On the other hand, due to the shock's persistence:  $E[Y] \uparrow \implies E[P] \uparrow \implies X \uparrow$
  - But now the latter effect must dominate: E[Y] > Y ⇒ E[P] > P (contango)
- Therefore storage here **magnifies** the shock, increases volatility
- Opposite result to the canonical model

### Role of Storage in Price Volatility

- We simulate the model with and without storage (i.e. storage constrained at zero).
- We let the model run for 30 periods, in both cases following a positive growth shock to income.
- We then repeat the process 100,000 times.
- Each time the model is run, we create a standard measure of volatility
- Simulation confirms role of storage: initial positive growth shock results in higher price volatility
- Effect lasts for several periods due to shock persistence



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## Conclusion

- Historical oil prices have gone through three periods:
  - 1861-1878: extremely high volatility, prices very persistent and generally high
  - 1878-1972: much less volatile, prices not persistent and generally lower
  - 1972-present: again high volatility, very persistent and generally higher prices
- A storage model with growth shocks can deliver concurrently high persistence and volatility
- Important role for demand uncertainty and the existence of controls on access to spare capacity
- Looking ahead, demand uncertainty likely to continue
- Can access to spare capacity be restored?
  - Energy conservation
  - Alternative energy sources
  - Canadian oil sands